

# UMESH KAVALI

---

## Salesforce Developer | Apex | LWC | Flows | REST API Integration

Hyderabad, India

+91 81257 94062

umeshk@outlook.in

LinkedIn: <https://www.linkedin.com/in/umeshkavali/>

## PROFESSIONAL SUMMARY

Salesforce Developer with 3.8 years of IT experience specializing in designing, developing, and deploying scalable Salesforce solutions using Apex, Lightning Web Components (LWC), Flows, SOQL, SOSL, and REST API integrations. Experienced in Sales Cloud and Service Cloud implementations with strong expertise in declarative automation, security configuration, and custom development. Skilled in building reusable components, integrating external applications through REST APIs, and working in Agile environments.

## TECHNICAL SKILLS

**Salesforce:** Sales Cloud, Service Cloud, Salesforce Lightning Experience

**Development:** Apex Classes, Apex Triggers, Batch Apex, Scheduled Apex, SOQL, SOSL

**UI:** Lightning Web Components (LWC), Visualforce, JavaScript, HTML, CSS

**Automation:** Record-Triggered Flows, Screen Flows, Scheduled Flows, Approval Processes

**Integration:** REST APIs, Named Credentials, Connected Apps, Webhooks, Postman

**Security:** Profiles, Permission Sets, Role Hierarchy, Sharing Rules, OWD

**Tools:** Salesforce CLI, VS Code, Developer Console, Workbench, GitHub

**Methodologies:** Agile, Scrum, Jira, Azure DevOps

## PROFESSIONAL EXPERIENCE

Company / Role	Duration
<b>SILA Solutions</b> <i>Salesforce Developer</i>	Dec 2025 – Jun 2026
<b>Qentelli Solutions</b> <i>Salesforce Developer</i>	Aug 2024 – Oct 2024
<b>iLenSys Technologies</b> <i>Developer - Consultant</i>	Mar 2024 – Sep 2024
<b>Prolifics Corporation</b> <i>Software Developer</i>	Aug 2021 – Dec 2023

## KEY PROJECTS

### Facility Inventory Management App | Salesforce Developer

- Developed a Facility Inventory Management application using Salesforce Custom Objects, Apex, Triggers, Flows, and LWC
- Automated inventory tracking and stock management processes using Apex and Record-Triggered Flows.
- Built Lightning Web Components to manage products, stock records, and inventory transactions.
- Created Reports and Dashboards to monitor inventory status and stock movement.
- Performed testing, debugging, and deployment validation to ensure application quality.

### GDS – Southwest Airlines (*Qentelli Solutions – Senior Software Engineer | Aug 2024 – Oct 2024*)

- Developed Apex Classes and Triggers to automate business processes for GDS travel application.
- Built Lightning Web Components to display booking information from Amadeus systems.
- Implemented Record-Triggered Flows to automate booking validation and approval processes.
- Performed deployment validation and smoke testing across Salesforce environments.
- Participated in Agile/Scrum ceremonies and collaborated with cross-functional teams.

**DDI – ThermoFisher Scientific** (*iLenSys Technologies – Salesforce Developer, Consultant (Fixed Contract) | Mar 2024 – Sep 2024*)

- Designed and implemented REST API integrations between Salesforce and TUNE Application.
- Configured Named Credentials and Connected Apps for secure authentication.
- Developed reusable Apex utility classes for API callouts and exception handling.

**Nanyang Technological University** (*Prolifics Corporation – Software Engineer*)

- Developed Lightning Web Components for student onboarding and academic management.
- Designed Screen Flows and Record-Triggered Flows to streamline business processes.
- Integrated Salesforce with external systems using REST APIs for student onboarding workflows.

**Arden University** (*Prolifics Corporation – Software Engineer*)

- Created Apex Triggers and Classes following bulkification best practices for LMS components.
- Configured OWD, Role Hierarchy, Sharing Rules, and Permission Sets for secure access.

## **EDUCATION**

MBA - Gandhi Institute of Technology and Management (GITAM), 2019–2021 | 75%

B.Com - Gandhi Institute of Technology and Management (GITAM), 2016–2018 | 70%

## **ADDITIONAL INFORMATION**

- Experience: 3.8 Years
- Notice Period: Immediate
- Current Location: Hyderabad
- Preferred Location: Hyderabad / Open to Relocate
- Work Model: Onsite / Hybrid / Remote